# PENTAMASTER CORPORATION BERHAD ("PCB" OR "THE COMPANY")

# PROPOSED ACQUISITION OF TP CONCEPT SDN. BHD. BY PENTAMASTER EQUIPMENT MANUFACTURING SDN. BHD., A WHOLLY OWNED SUBSIDIARY OF PENTAMASTER INTERNATIONAL LIMITED, WHICH IN TURN IS A SUBSIDIARY OF PCB

#### 1. INTRODUCTION

The board (the "**Board**") of directors (the "**Directors**") of Pentamaster Corporation Berhad ("**PCB**" or the "**Company**") is pleased to announce that Pentamaster Equipment Manufacturing Sdn. Bhd. ("**PQ**" or "**the Purchaser**"), a wholly owned subsidiary of Pentamaster International Limited ("**PIL**"), which in turn is a subsidiary of PCB, on 26 September 2019, entered into a share sale agreement ("**SSA**") with all the existing shareholders ("**the Vendors**") of TP Concept Sdn. Bhd. ("**TP**") to acquire 100% equity interest in TP ("**Proposed Acquisition**") comprising 250,000 ordinary shares ("**Shares**") each fully paid up for a total purchase consideration of Ringgit Malaysia twenty one million (RM21,000,000) only ("**Purchase Consideration**").

# 2. DETAILS OF THE PROPOSED ACQUISITION

# 2.1 Information on the Vendors

Details of the Vendors and Shares are as follows:

				Purchase
<u>No.</u>	Name of Vendors	Nationality	No. of Shares	<b>Consideration</b>
				<u>RM</u>
1.	Dato' Yong Weng Kian	Malaysian	75,000	6,300,000
2.	Ong Chee Heong	Malaysian	25,000	2,100,000
3.	Yeoh Seok Pheng	Malaysian	50,000	4,200,000
4.	Goh Kheng Sneah	Malaysian	50,000	4,200,000
5.	Ong Thean Lye	Malaysian	50,000	4,200,000
	Total		250,000	21,000,000

# 2.2 Information on PIL

PIL was incorporated in the Cayman Islands on 12 June 2017 under the Cayman Islands Companies Law as an exempted company with limited liability. PIL's principal activity is investment holding and it is listed on the Main Board of The Stock Exchange of Hong Kong Limited.

The authorised share capital of PIL is HKD50,000,000 comprising of 5,000,000,000 ordinary shares and the paid up capital of PIL is HKD16,000,000 comprising of 1,600,000,000 ordinary shares. The principal activity of PIL is investment holding. As at the date of this announcement, PCB holds 63.71% equity interest in PIL.

# 2.3 Information on PQ

PQ was incorporated in Malaysia on 2 August 2006 and the principal activity of PQ is equipment design and manufacturing services and manufacturing of high precision machine parts.

The current paid-up capital of PQ is RM13,160,000 comprising of 13,160,000 ordinary shares. The Directors of PQ are Chuah Choon Bin and Gan Pei Joo. PQ is a wholly owned subsidiary of PIL.

PQ is not a major subsidiary of PCB.

## 2.4 Information on TP

TP was incorporated in Malaysia on 3 December 2010 and the principal activity of TP is manufacturing and assembling of medical machines and manufacturing of die casting parts.

The current paid-up capital of TP is RM250,000 comprising of 250,000 ordinary shares. The directors of TP are Dato' Yong Weng Kian, Mr. Ong Thean Lye and Mr. Ong Chee Heong.

A summary of the audited financial information of TP for the financial year ended 31 March 2019 is set out below:-

	RM'000
Revenue	25,365
Profit before tax	5,413
Profit after tax	5,412
Total assets	18,118
Total liabilities	9,753
Total equity	8,365*
Gearing (times)	Nil

\* The directors of TP have proposed a final dividend amounting to RM5.5 million in respect of the financial year ended 31 March 2019 which has been approved by TP's shareholders at its Annual General Meeting subsequent to the financial year end. Accordingly, the total equity of TP should be adjusted by RM5.5 million.

#### 2.5 Basis of arriving at and justification for the purchase consideration

The purchase consideration of RM21,000,000 was arrived at after arm's length negotiations between the Purchaser and the Vendors and was determined with reference to the earnings and future prospects of TP, coupled with its technology properties and medical equipment sector's valuation and the rationale and benefits of the Proposed Acquisition as stated under the section headed "Rationale and Benefits of the Proposed Acquisition" in this announcement. The negotiated and agreed purchase consideration represents a price-to-earnings ("PE") multiple of approximately 3.9 times based on the profit after tax ("PAT") in the latest audited financial statements of TP for the financial year ended 31 March 2019 ("FYE 2019").

The Vendors guarantee that the aggregate PAT in respect of TP for the financial year ending 31 March 2020 ("**FYE 2020**") and the financial year ending 31 March 2021 ("**FYE 2021**") shall not be less than RM12,000,000. In the event the aggregate profit guarantee is not achieved, the Vendors shall be liable to pay the shortfall to the Purchaser.

Based on the profit guarantee of RM6,000,000 for each of FYE 2020 and FYE 2021, the purchase consideration of RM21,000,000 represents a PE multiple of 3.5 times of the forward earnings for FYE 2020.

#### 2.6 Profit Guarantee

The Vendors jointly and severally warrant, represent and undertake to the Purchaser that:

a) The aggregate PAT in respect of TP for FYE 2020 and FYE 2021 shall not be less than RM12,000,000 ("Aggregate Profit Guarantee"). In the event the Aggregate Profit Guarantee is not achieved, the Vendors shall be liable to pay the shortfall to the Purchaser up to RM12,000,000 ("Profit Guarantee Shortfall").

The Profit Guarantee Shortfall shall be calculated as follows:

Profit Guarantee Shortfall = Aggregate Profit Guarantee - PAT for FYE 2020 and FYE 2021

- b) Subject to clause (e) below (Deduction of Claim), the Purchaser shall, within 14 Business Days after receiving the financial statement of TP for FYE 2020, release to the Vendors part of Balance Purchase Price equivalent to the PAT for FYE 2020 ("1<sup>st</sup> Balance Release") in accordance to the shareholding percentage of the respective Vendors ("Vendors' Percentage") provided that the maximum Balance Purchase Price to be released shall be RM6,000,000. For the avoidance of doubt, any PAT of TP for FYE 2020 in excess of RM6,000,000 shall be used in the calculation of PAT of TP for FYE 2021.
- c) Subject to clause (e) below (Deduction of Claim), if the Aggregate Profit Guarantee is achieved in FYE 2021, the Purchaser shall within 14 Business Days, after receiving the financial statement for FYE 2021, release to the Vendors the remaining Balance Purchase Price in accordance to the Vendors' Percentage ("Final Balance Release").
- d) Subject to clause (e) below (Deduction of Claim), if the Aggregate Profit Guarantee is not achieved and there is a Profit Guarantee Shortfall for FYE 2020 and FYE 2021 in aggregate ("Lower PAT"), the Vendors shall only receive part of the Balance Purchase Price equivalent to the aggregate PAT for FYE 2020 and FYE 2021 ("Lower Balance Release") and the remaining Balance Purchase Price shall be used to pay back to the Purchaser. For the avoidance of doubt, the Vendors have to refund to the Purchaser on any amount in excess of Lower Balance Release (if any) within 14 Business Days upon receiving written notice from the Purchaser.
- e) The Vendors irrevocably authorise the Purchaser to with-hold or deduct from the 1<sup>st</sup> Balance Release, Final Balance Release and Lower Balance Release on any claims by the Purchaser due to any breach of warranties and undertakings under clauses in respect of warranties, Profit Guarantee Shortfall and post completion obligation by the Vendors pursuant to the SSA.

# 2.7 Mode of settlement of the Purchase Consideration

Pursuant to the terms of the SSA the mode of settlement of the Purchase Price shall be in the following manner:

	Payment to be received by the Vendors RM
Upon execution of the SSA & upon meeting the Conditions Precedent set forth in the SSA	9,000,000
To be withheld by the Purchaser and paid upon TP achieving PAT as set out in paragraph 2.6 for FYE 2020 as confirmed by the Purchaser	6,000,000*
To be withheld by the Purchaser and paid upon TP achieving PAT as set out in paragraph 2.6 for FYE 2021 as confirmed by the Purchaser	6,000,000*
Total	21,000,000

\*Note: Maximum amount payable to the Vendors. Any Profit Guarantee Shortfall will be dealt with pursuant to the terms of the profit guarantee set out in paragraph 2.6 above.

# 2.8 Source of funding

The Proposed Acquisition is financed through internally generated funds and proceeds raised from the initial public offering of PIL.

# 2.9 Liabilities to be assumed

Save for the obligations and liabilities disclosed in the financial statements of TP at the point of acquisition, there are no liabilities, including contingent liabilities and guarantees, to be assumed by PQ or PCB Group arising from the Proposed Acquisition.

# 2.10 Additional financial commitment required

Save for the purchase consideration, there is no additional financial commitment required by PQ to put the business of TP on-stream as it is an on-going business entity with operation.

#### 2.11 Salient terms of the SSA

Salient terms of the SSA, other than those relating to the Profit Guarantee set out in paragraph 2.6 above are as follows:

#### 2.11.1 Conditions precedent ("Conditions")

The obligations of the Vendors to sell and of the Purchaser to buy the Shares on the terms of the SSA are conditional on:

- a) the Purchaser being satisfied with the results of any due diligence and/or other investigations and inquiries carried out by the Purchaser and/or its auditors, tax agent, solicitors and/or other agents or professional advisers in relation to the Company; and
- b) approval of the Purchaser's board of directors to enter into the SSA.

# 2.11.2 Purchase Consideration and Payment

The total purchase consideration for the Shares shall be Ringgit Malaysia twenty one million (RM21,000,000) ("**the Purchase Price**"). The parties agree that the Purchase Price was derived at on a willing buyer and willing seller basis.

The payment terms shall be as follows:

- a) Upon execution of the SSA, the Purchaser shall deposit 5 cheques in favour of the respective Vendors to form part of Purchase Price ("1<sup>st</sup> Purchase Price") ("the Cheques") with the Purchaser's solicitors to hold as a stakeholder subject to the terms and conditions below:
  - (i) all parties irrevocably authorise the Purchaser's solicitors to release the Cheques to the representative of the Vendors either Dato' Yong Weng Kian or Ong Thean Lye (whose receipt shall be a good and sufficient discharge to the Purchaser) upon the existing company secretary provides all relevant statutory documents to the satisfactory of Purchaser's solicitors that the transfers of ownership of the Shares in favour of the Purchaser has been duly registered in the Register of Member, share certificate is issued to the Purchaser and the transfer forms are duly stamped with the Companies Commission of Malaysia ("CCM") database which has shown the Purchaser as the owner of the Shares;

- (ii) all parties irrevocably agree that in the event that Purchaser's Solicitors receives from the Purchaser the termination notice issued by the Purchaser to the Vendors under the SSA, the Purchaser's solicitors will return the Cheques to the Purchaser for cancellation.
- b) the balance of the Purchase Price being Ringgit Malaysia twelve million (RM12,000,000) ("Balance Purchase Price") shall be withheld by the Purchaser as the security for the Profit Guarantee and to be dealt with in accordance to the terms and conditions as stated in the clause on Profit Guarantee.

# 2.11.3 Completion

Completion of the sale and purchase of the Shares shall take place at the office of the Purchaser's solicitor on the Last Completion Date when the Vendors shall deliver to the Purchaser:

- a) such waivers, consents or other documents as may be required to give good title to the Shares and to enable the Purchaser to become their registered holders, if any;
- b) the certificates in respect of the Shares and transfer of Shares in favour of the Purchaser in the valid transfer form and duly signed by each Vendors;
- c) board resolution to approve the transfer of Shares in favour of the Purchaser and authorise the company secretary to enter the Purchaser as a member of TP immediately after the stamp duty of the transfer of Shares is paid and to make the necessary lodgement to CCM;
- d) board resolution for the resignation of Ong Chee Heong and Ong Thean Lye (undated) as directors of the Company with letters of resignation and confirming no claims against TP and appointment of two (2) directors to be nominated by the Purchaser under Companies Act 2016;
- e) board resolution to vary the bank accounts' signatories as nominated by the Purchaser with the cheque books and banking kits;
- f) execution of service contract of TP by Dato' Yong Weng Kian for a period of 3 years from the commencement date as stated in the service contract and subject to the terms and conditions of the service contract;
- g) execution of service contract of the Company by Ong Chee Heong for a period of 3 years from the commencement date as stated in the service contract and subject to the terms and conditions of the service contract;
- h) execution of service contract of the Company by Ong Thean Lye for a period of 3 years from the commencement date as stated in the service contract subject to the terms and conditions of the service contract;
- i) undated letter of resignation from the auditors, tax agent and company secretary.

The completion date is the date whereby all the documents mentioned in (a) to (i) above are received by the Purchaser ("Completion Date").

# 2.11.4 Termination

Without prejudice to the Purchaser's rights under the general or common law, the Purchaser may (but shall not be obliged to) at any time by notice to the Vendors before the Completion Date terminate the SSA if:

- any of the Conditions is not satisfied by the last day of the period of 2 weeks from the agreement date or such other extended period as may be agreed by both parties in writing; or
- b) it appears that any of the warranties and/or representations given by the Vendors under or in relation to the SSA is or has become inaccurate or misleading; or
- c) material breach of any provisions of the SSA by the Vendors.

# 3. RATIONALE AND BENEFITS OF THE PROPOSED ACQUISITION

The Proposed Acquisition will enable the PCB Group to diversify its involvement into medical sector that are synergistic, strategic and value enhancing to the Group's current operations.

The Board believes that there will be synergistic benefits to be derived from integrating the business of TP into the PCB Group and the Proposed Acquisition presents an opportunity for PCB Group to diversify and strengthen its capabilities into the medical segment of the automated equipment industry which is a growing business segment.

Barring unforeseen circumstance, the Board believes that the Proposed Acquisition would contribute positively to PCB's financial performance in the medium to long term.

The Board also took note that the terms of the SSA were arrived by the parties thereto after arm's length negotiations, with reference to the future prospects and financial position and results of TP.

# 4. **PROSPECTS**

Global Medical Devices Market was valued at US\$ 425.5 billion in 2018 and is expected to reach US\$ 612.7 billion by the end of 2025\* (*source: Fortune Business Insights, Aug 2019*). With rising geriatric population, prevalence of chronic conditions, along with growth in surgical procedures, and complex surgeries, global medical devices market shall witness a steady organic growth.

The medical devices sector has also been designated as one of the "3+2" high growth sub sectors under the Eleventh Malaysia Plan. Presently this sector has predominantly been dominated by multinational companies that are 90% exported. Likewise, the Chinese medical device industry was valued at US\$18.8 billion in 2016 and is projected to grow modestly through 2019, when it should reach over US\$24 billion. China's 13th Five-Year Plan has also prioritises health and innovation, which will improve prospects for medical device manufacturers given the importance to treat chronic and age-related disease fueled by its aging population\* (*source: Emergo website*)

With the Proposed Acquisition, PCB is positioning itself in propelling it to the next level of growth and that enables the Company to expand its presence and further its market share in the industry that it has outlined as part of its business strategy plan.

# 5. **RISK FACTORS**

The Proposed Acquisition will not materially change the risk profile of PQ and PCB Group as PQ is involved in a similar business as TP i.e. manufacturing of automated equipment. Hence, the enlarged PCB Group would be exposed to similar business, operational and financial risks inherent in the equipment manufacturing industry upon completion of the Proposed Acquisition. However, potential risks that may have an impact on the enlarged PCB Group, which may not be exhaustive pertaining to the Proposed Acquisition are set out below:

# 5.1 Non-completion of the Proposals

Under the terms of the SSA, the completion of the Proposed Acquisition is subject to the satisfaction of the conditions precedent and completion terms of the SSA as set out in Section 2.11 of this announcement.

There is no assurance that all the conditions precedent and completion terms of the SSA will be satisfied and that the completion will occur within the stipulated timeframe. In the event any of the conditions precedent or completion terms are not satisfied or waived (in accordance with the terms of the SSA), the Proposals will not be completed.

Notwithstanding the foregoing, PQ shall endeavour to ensure that the conditions precedent and completion terms set out in the SSA are fulfilled in a timely manner to facilitate the completion of the Proposed Acquisition.

# 5.2 Investment risks

The various synergistic benefits to be realised from the Proposed Acquisition are dependent upon the successful integration of TP into the PCB Group. The Proposed Acquisition is expected to contribute positively to the future performance of the PCB Group. However, there is no assurance that the anticipated benefits of the Proposed Acquisition will be realised after the completion of Proposed Acquisition.

Notwithstanding the foregoing, PCB Group will constantly monitor the progress and performance of TP and to leverage on its management and technical expertise to properly manage the business and operations of TP. For the avoidance of doubt, the directors and management team of TP are expected to continue with the daily operations of TP upon completion of the Proposed Acquisition. Additionally, the Board will continue to exercise due care and take appropriate measures such as, amongst others, identify and evaluate the risk in planning the successful integration of TP with PQ's existing business operations.

# 6. EFFECTS OF THE PROPOSED ACQUISITION

# 6.1 Issued share capital

The Proposed Acquisition will not have any effect on the share capital of PCB as the Proposed Acquisition is by cash and it does not involve any issuance of new ordinary shares in PCB.

# 6.2 Earnings and earnings per share ("EPS")

The Proposed Acquisition is not expected to have immediate material effect on the consolidated earnings of PCB Group for the financial year ending 31 December 2019 as the contribution from TP is expected only for the remaining months of 2019.

The Proposed Acquisition comes with total profit guarantee of RM12,000,000 for the FYE 2020 and FYE 2021 of TP, translating to a profit guarantee of RM6,000,000 per financial year of TP. Therefore, the Proposed Acquisition is expected to contribute positively to the future earnings of PCB Group after taking into consideration the total profit guarantee and the prospects of the Proposed Acquisition.

Purely for illustration purpose, assuming that the Proposed Acquisition was completed on 1 January 2018 and using the audited financial results of PCB for the financial year ended 31 December 2018 and the audited financial results of TP for the financial year ended 31 March 2019, the effects of the Proposed Acquisition on the earnings and earnings per share based on the audited consolidated financial statements of PCB for the financial year ended 31 December 2018 are as follows:-

	Audited as at 31 December 2018	After the Proposed Acquisition
Earnings attributable to owners of PCB (RM)	57,116,668	60,531,674*
Weighted number of ordinary shares	316,585,424	316,585,424
Basic earnings per share (sen)	18.04	19.12

\*Note: Based on the audited PAT of TP for FYE 31/3/2019 of RM5,412,397 multiplied by the effective interest of PCB in TP of 63.096%.

# 6.3 Net Assets ("NA"), NA per share and gearing

Purely for illustration purpose, assuming that the Proposed Acquisition was completed on 1 January 2018 and using the audited financial results of PCB for the financial year ended 31 December 2018 and the audited financial results of TP for the financial year ended 31 March 2019, the effects of the Proposed Acquisition on the earnings and earnings per share based on the audited consolidated financial statements of PCB for the financial year ended 31 December 2018 are as follows:-

	Audited as at 31 December 2018 RM	After the Proposed Acquisition RM
Share capital	79,303,370	79,303,370
Retained profits	276,934,424	280,349,430
Shareholders' equity/ NA	356,237,794	359,652,800
Non-controlling interests	118,220,107	120,217,498
Total equity	474,457,901	479,870,298
No. of Chorpe	246 595 424	216 595 424
No. of Shares	316,585,424	316,585,424
NA per Share (RM)	1.13	1.14
Borrowings (RM)	3,762,015	3,762,015
Gearing (times)	0.008	0.008

# 6.4 Substantial Shareholders' shareholdings

The Proposed Acquisition will not have any effect on the substantial shareholders' shareholdings in PCB.

# 7. APPROVALS REQUIRED

The Proposed Acquisition is not subject to the approval of any governmental authorities or the shareholders of PCB.

# 8. CONDITIONALITY

The Proposed Acquisition is not conditional upon any other corporate proposals undertaken or to be undertaken by PCB.

# 9. ESTIMATED TIMEFRAME FOR COMPLETION

Barring any unforeseen circumstances, the Proposed Acquisition is expected to be completed within a period of two (2) weeks from the SSA date.

# 10. INTEREST OF DIRECTORS, MAJOR SHAREHOLDERS AND/OR PERSONS CONNECTED WITH THEM

None of the directors and/or major shareholders of PCB and/or persons connected with them have any interest, whether direct or indirect, in the Proposed Acquisition.

# 11. DIRECTORS' STATEMENT

In view of the rationale and benefits set out in paragraph 3 above, in particular, the profit guarantee, the Board considers that the terms of the SSA and the transactions contemplated thereunder are on normal commercial terms, fair and reasonable and in the interests of the PCB and the shareholders of the PCB as a whole.

# 12. HIGHEST PERCENTAGE RATIOS

The highest percentage ratio applicable to the Proposed Acquisition pursuant to Paragraph 10.02(g) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad is 9.48% based on the latest audited consolidated financial statements of PCB for the financial year ended 31 December 2018.

# 13. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the SSA will be made available for inspection during normal office hours (except public holidays) at the registered office of PCB at 35, 1<sup>st</sup> Floor, Jalan Kelisa Emas 1, Taman Kelisa Emas, 13700 Seberang Jaya, Penang for a period of one (1) month from the date of this announcement.

This announcement is dated 26 September 2019.